

## INDUSTRY NEWS:

Fraud and Identity theft is on the rise. This summer we have heard incidents of finance & cash deals where it turns out that the customer used a Fake ID. In some cases, this has put the dealership in a situation where they must pay out the full value of the loan back to the Lienholder and are left trying to recover the vehicle. We recommend spending an extra couple of minutes to verify the ID especially with new customers or if something seems off. Here is a link to ICBC to make sure you are up to date with all the features on BC Drivers licenses! <https://www.icbc.com/driver-licensing/getting-licensed/Pages/Card-security-and-your-privacy.aspx>

Sincerely,  
Tomerro Group.

## PRODUCT FEATURE: Are you leaving cash on the table?

Do you ever get commercial customers that will use their vehicle for a delivery vehicle or maybe multiple different drivers? A buyer who is going to modify the engine performance on their vehicle? Do you have a plan that you can sell them and are confident knowing they will be covered? **Ask your local Tomerro Rep about our new Product Available now.**

- ✓ Terms Available up to 108 months
- ✓ KM's Available up to 250,000kms
- ✓ Commercial Coverage like Delivery & Taxis
- ✓ Optional Coverages: Consequential Damage
- ✓ Optional Coverages: Branded Title Vehicles
- ✓ Exclusionary Coverage Above 100K Available
- ✓ Post Sale - Sell Coverage anytime
- ✓ Exotic Vehicles Covered
- ✓ Modified Vehicle Coverage
- ✓ Coverage for RV's, Marine and PowerSports

### VEHICLE ARMOUR **TIRE & WHEEL** PROTECTION

Provides for the repair or replacement of the vehicle's tires and wheels which fail while being operated on a public road or highway.

#### TIRE AND WHEEL PROTECTION

- ✓ **FLAT TIRE COVERAGE** - The tire will be repaired should it fail while the vehicle is being operated on a public road and in a legal manner.
- ✓ **TIRE REPLACEMENT** - Replacement is provided if the tire fails and cannot be repaired.
- ✓ **WHEEL/RIM PROTECTION** - Repair or replacement is provided should a wheel fail and become unserviceable.



**100**  
YEARS  
OF EXCELLENCE

In 2023, Old Republic celebrates  
100 years of delivering dedicated and  
reliable insurance solutions.

### Are you using the Old Republic Loyalty Credits?

When a customer trades in their vehicle with an Old Republic Warranty Plan did you know there could be a credit available towards the purchase of a new plan? If there is a credit available, it is mailed payable to your dealership that can be applied as profit in your deal. Please reach out to your local Tomerro Group Representative if you need more details.