

## **INDUSTRY NEWS:**

In the light of the recent events with Vehicle Armour and Trisura Insurance, I wanted to reach out to all of you as this came as much as a surprise to all of us as it has to you. In short, the regulators have looked at the Key Fob, Dent & Ding, Rip, Tear and Burn type products and we have been told that these types of products will need to be sold by licensed Insurance Agents. Tomerro Group has been selling this product as a warranty for over 15 years now, our competitors also sell this type of product as a warranty. We have been told that it is now considered to be a insurance product but that we can still sell Vehicle Armour's stand alone Tire & Rim program. Please reach out to your local representative for more details on the Tire & Wheel program.

We sincerely apologize to have to ask you to stop selling this product until we get further information as to how it may be sold, if at all anymore in British Columbia.

We at Tomerro group take great pride in our products and the support we offer and will continue to do so. I assure you, we still intend to be the leaders in developing new products, as we have in the past.

Thank you to all of you for your continued support and your kind words in assisting us getting through this together.

Sincerely,

Bruce Brook Founder / CEO Tomerro Group.

## On a Higher Note, Congratulations to Old Republic!

We are also proud to announce the **100-year Anniversary of Old Republic** of which Tomerro Group has been marketing in Canada for more than 25 years.





In 2023, Old Republic celebrates 100 years of delivering dedicated and reliable insurance solutions.

## **PRODUCT FEATURE: Vehicle Armour Tire & Rim Program**

